# GREEN SATELLITE SYSTEMS, INC.

# Robert J. Green SERVICE AND CONSULTING RATES As of May 1, 2008 (All amounts are in US Dollars)

### **BASE RATE**

- DAILY LABOR/CONSULTING RATES: \$940.00 per day. The Daily Rate is based on an 8 hour day. Less than 4 hours is billed as a half day (\$470.00). An Analysis fee of ½ day will be charged on all "in shop" service.
- ♦ Minimum Charges: Shop ½ Day Field 1 Day
- ◆ OVERTIME RATE: OVERTIME IS NEVER CHARGED!
- ♦ WEEKEND RATES: Same as Daily Rates.
- ♦ HOLIDAY RATE: \$1410.00 per day in our shop (no half day rates). \$1410.00 per day in the Field. Closed for service on Christmas Eve/Christmas Day and Good Friday through Easter. (A <u>Serious</u> Emergency will always have priority over holiday closures.) Telephone Service available anytime (including Christmas and Easter) at no charge. Observed Holidays: New Year's Eve/New Years Day, Good Friday through Easter, Memorial Day, Independence Day, Labor Day, Thanksgiving Day Weekend, Christmas Eve/Christmas Day. Vacations are taken at random every 3 or 4 years, usually in the summer months and usually in Florida. I have been known to do service work on my vacations if the service happens to be in the area I'm vacationing in or in between home and where I'm vacationing. (Service Rates during a vacation are the same as our standard rates unless a Holiday is involved.)
- ◆ PER DIEM: \$180.00 per day will be charged for each day of Labor, Full or half day. In major metropolitan areas (where the cost of hotels exceed \$140.00/night), the per diem rate will be hotel cost plus \$40.00/day for meals. International travel will be 110% reimbursement for all hotel charges, reasonable telephone charges, and \$60.00 US/day for food. Minimum Hotel quality will be Holiday Inn Express (Preferred), Comfort Inn, Studio Plus or equivalent. (Long Term Rates are negotiable.) Additional days Per Diem may be charged if extended gaps of 2 or 3 days between customer service dates occur during "group service" trips. These additional days will be divided equally among all participants.

#### TRAVEL EXPENSE

# **Flying**

- ◆ AIRFARE: Reimbursed 110%. Full-fare coach rate will apply. First or Business Class will not be booked unless no other option exists to meet the Customer's requirements. For international travel, Flight Times in excess of 6.5 hours will be booked in business class. (Note: Discount Airfares will be sought if available or if lead time permits. Any penalties or change fees will be billed at Cost.) Preferred Airlines: United Airlines, Southwest Airlines
- FREIGHT: Reimbursed 110%. All freight and insurance charges for parts, tools, and equipment shipped to/from site will apply. Insurance will be 100% replacement cost for all tools, parts, & test equipment shipped.
- MILEAGE: (when flying is the primary means of transport) See 'Driving Below' Charges are from Oswego to O'Hare or Midway Airports & back.
- MISCELLANEOUS: Reimbursed 110%. This rate applies to any minor travel charges incurred during the trip including but not limited to: Tolls, Tips & Gratuities, Cab, Limo & Bus Fares, etc.
- ◆ PARKING: Reimbursed 110%.
- RENTAL CAR: Reimbursed 110%. Refueling and loss-damage waiver charges will apply.
- ◆ TRAVEL TIME RATE: \$50.00 per hour. The travel time rate will apply to both flight and driving time. When Flying is the mode of transportation, Travel Time will be the Flight Time plus 2 Hours before (3 Hrs. Internat'l) and 1 Hour after the Flight plus any driving time. (Any flight delay period will be at a rate of \$50.00/Hr up to \$500.00/Day plus per diem in the event of an overnight delay. This will rarely be a factor as our preferred mode of transportation is driving.)
- ◆ LONG TERM SERVICE: Customer will be responsible for Travel Expenses to return engineer home for 2 days every 2 week period unless negotiated otherwise.

#### Driving

• MILEAGE: (Based on the number of customers serviced during a service trip - each customer pays mileage from Oswego, IL to the job site. Minimum Charge is \$75.00) [Fuel is now \$3.75/Gal...If prices drop below \$3.50/Gal, these prices will drop. We will endeavor to maintain these rates until Gas hits \$4.25/Gal.]

1 Customer: \$1.75/Mile - one way from Oswego, IL to the job site

2-3 Customers: \$1.50/Mile (per customer) - one way from Oswego, IL to the job site 4-5 Customers: \$1.25/Mile (per customer) - one way from Oswego, IL to the job site 6-7 Customers: \$1.00/Mile (per customer) - one way from Oswego, IL to the job site 8 or more Customers: \$0.75/Mile (per customer) - one way from Oswego, IL to the job site

## **Parts & Warranties**

• PARTS: Will be at cost plus Green Satellite's standard markups. Minimum Parts line item charge will be \$2.50. Warranties: 90 Days Parts and Labor. In the case where a manufacturer offers a warranty longer than 90 days, the warranty shall be passed through to the manufacturer for service or replacement of defective goods or products. Analysis and/or Labor are not included in any warranty associated with a product or component whose warranty extends beyond the original 90 Days.

# **Terms**

• Due On Receipt of Goods and/or Service. Extended Length Jobs will be Billed on a Biweekly Basis and are due immediately. Past due balances are subject to finance charges of 1.50% per month plus late charges (Late Fee = \$35.00, a payment is considered late when payment due is not received within 28 days of service or receipt of goods). For your convenience we now take VISA, MASTERCARD, and AMERICAN EXPRESS.